



October 31, 2023

Addendum No. 1

**Invitation to Tender ES-23-20
Roll-off Bin Hauling Services
Quinn Street Regional Recycling Depot**

The addendum is being issued prior to the closing of the Invitation to Tender to provide further information, make changes to, or to clarify the Contract Documents and is to be read, interpreted and coordinated with all other parts of the Contract Documents. In the case of a conflict with the balance of the documents, this Addendum shall govern. **Tenderers shall attach a signed copy of this addendum to their tender.** This addendum shall form part of the Contract Documents.

This addendum is being provided in clarification to ITT ES-23-20 released October 12, 2023

Question: Are you open to an extension on the closing date?

Answer: We are unable to extend this timeline due to operational challenges on our end.

Question: If you are not willing to entertain an extension to the closing date, are you open to us submitting a non-binding submission with an intent to negotiate?

Answer: Bid submissions are final and not open to ongoing negotiations.

Question: For pricing, I see that there are no built-in annual price increases. Typically, we can provide the best pricing in a structure where we have the lowest pricing up front, with marginal price increases for years 2 & 3 (and potentially beyond). Alternatively, we could price it as a fixed cost for the initial three years, and then negotiate the extended rates if applicable. Is there a preference between these two pricing structures?

Answer: Your submission bid price should include any assumptions to cost increases over the term of the contract. We don't build this into our bids on a yearly basis or scale.

Signature of Tenderer

Name of Tenderer

Inquiries relating to this ITT may be directed to:

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